

# Townview Foods

is an international food sourcing and distribution specialist.

Your trusted manufacturing, foodservice and retail partner.

#### **About Townview Foods**

Founded in 1999, Townview Foods specialises in sourcing and distributing high-quality BRC-certified meat, seafood, dairy, frozen, FMCG and pet food products globally.

We are a valued distributor and B2B market expansion partner for fast-moving processors and brand owners seeking to grow their brand and customer base internationally.



# Your trusted partner

# Global trade and logistics experts Trading with over 35 countries and growing





#### Sourcing

We are a seamless global sourcing partner with a network spanning 35+ countries and strong connections to major producers in South America, New Zealand, Canada, and Australia.



#### **Market Expansion**

As a B2B specialist, we excel in delivering growth for processors and brand owners seeking to grow their brand and expand their customer base internationally.



#### **Retail Distribution**

Our Retail division specialises in innovative, high-quality, retail-centric ambient and frozen products with a focus on high differentiation and provenance.



#### **Quality & Traceability**

Our AA-grade BRC, RSPCA-Assured, British Red Tractor, and Soil Association certifications guarantee the quality, safety and reliability you need every time.

# Our model – Customer centricity at our core



### Services



#### Market Intelligence

We monitor the macro environment, international trade flows, supply shocks, global production, and consumer trends. Our expertise lies in seizing opportunities and maintaining competitiveness for ourselves and our partners.



#### **Quality and Technical**

Our strict protocols, memberships, and accreditations with the world's leading certification bodies offer our customers an expert solution to rigorous quality and technical standards.



#### Risk Management

Townview's risk management protocols ensure we help you identify and manage pricing and availability, supplier performance tracking, and ethical sourcing assessments.







#### **Smart Food Logistics**

Our shipping volumes enable us to negotiate the best terms for our customers. Our specialist team manages all global customs and logistics, ensuring every document meets technical shipping and country-specific requirements.



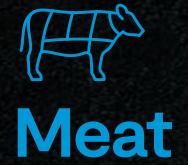
#### **Cold Storage & Warehousing**

We offer access to state-of-the-art BRC-accredited ambient and cold storage facilities, each subject to regular on-site inspections conducted by the Townview Technical team.



#### **Retail Distribution**

The Townview retail team excels in facilitating brand expansion into UK and Irish markets. Benefit from tailored joint business plans, streamlined customs clearance, rigorous quality processes, and unparalleled logistics proficiency.



Quality meat and meat product sourcing and distribution have been at the heart of Townview's operations since 1999. Collaborating closely with customers and suppliers in over 35 countries, we continually investigate substitute products to drive cost efficiencies and enhance your value proposition.

Our rigorous process includes on-site plant visits and ongoing investment to improve our market insights and on-the-ground product knowledge.

When market conditions change, Townview Foods is the partner you need to make improved and informed decisions around your raw material procurement.





Townview Foods ensures that all our seafood suppliers adhere to and exceed the industry standard on product quality, employee welfare, ESG targets, and globally recognised trading accreditations through plant audits, traceability assessments, and environmental questionnaires.

We cater to Europe's restaurant chains, food retailers and foodservice operators. Our raw and frozen fish provision is essential to the supply chain for several international food processing and manufacturing companies.

Townview also caters to various UK and European retailers by supplying in-store counters and facilitating the development and delivery of innovative private-label and own-label seafood products and ranges.







With an extensive network of cold stores where we conduct regular inspections, Townview has emerged as a specialist in procuring innovative frozen products for top-tier retailers and driving new market entrants to the forefront of the frozen category.

We will happily tailor our services to fit the needs of brand owners expanding globally, offering assistance with sales, and distribution. Our service includes after-sales support and valuable market insights in new and established markets.



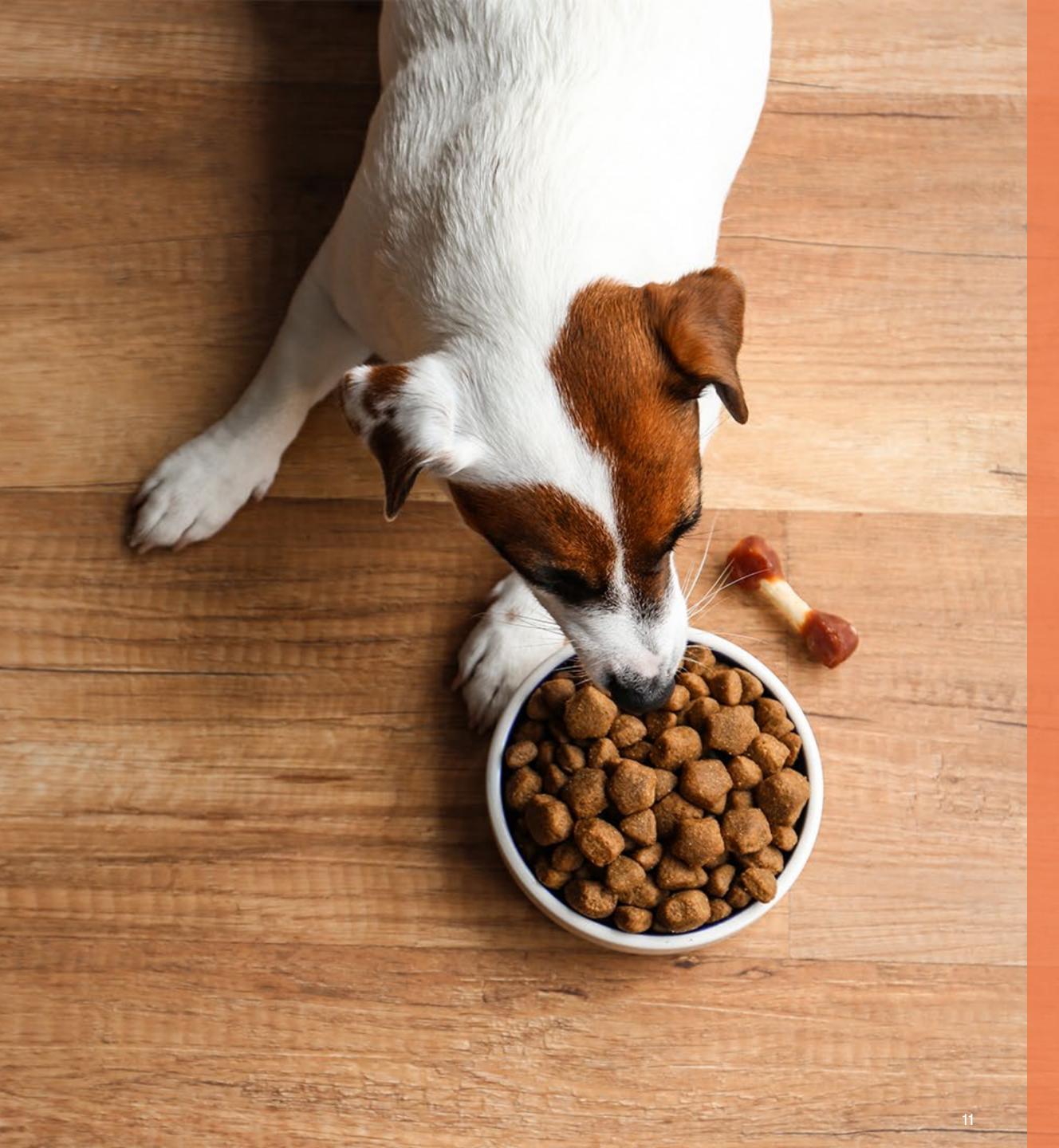




# Pet Nutrition

Townview Foods collaborates with leading pet food manufacturers to source everything you need to create well-balanced, nutritious pet and animal nutrition products. We deal in emulsions, MDMs, dried products, powders, offal, and all the essential meat and seafood proteins used in the pet food industry.

We specialize in helping pet food brand owners expand their sales and distribution globally. Leveraging our unmatched network, enduring relationships, and deep knowledge of local markets, we source products from Australia, New Zealand, and various other countries to supply major retailers in the EU and UK.



## Values

Our success is rooted in collaborative, ethical and sustainable leadership.

For us, simply providing products and services is not enough.

Of equal importance is how we conduct our business and what impact our activities have on our stakeholders

#### **MISSION**

To be the partner of choice for sourcing and distribution.

